

Sales Manager (TELCO / Channel Sales)

Requirement

- Candidate must possess at least Diploma or Degree
- Required language(s) : English, Bahasa Malaysia.
- Minimum 5 years sales experience in telecom or channel sales
- Experience dealing with Telco or Networking Cabling is an advantage
- Self-driven, result oriented and AGGRESSIVE
- Ownership of a car and valid driving license is mandatory

Job Responsibilities:

- Responsible to promote and sell the company's product
- Attend to sales inquiries, and educate customer on Company's product.
- Execute Company's instruction on sales assignment, build customer base
- Generate and grow the existing accounts as well as find potential clients.
- Feedback market intelligence such as projects, competitors and etc.
- Ambitious to Achieve and Exceed Sales Target given
- Main customer focus - Government and Town Council, Telecom Operators, Telco Vendors, Telco Contractors, System Integrators, Channel Business and M&E Contractors.

If you're interested in this position, please send your resume to vanessa@advancednet.com.my

Thank you for your application. For those who shortlisted will be contacted.